

ANNOUNCEMENT

To New Beginnings – Neptune’s new Distributor for British Columbia and Yukon: Flow Systems Inc.

We are very excited to announce that Flow Systems Inc. <https://www.flowsystems.ca/> will be transitioning to be Neptune’s new exclusive distributor for the Province of British Columbia and Yukon Territory. We want to thank Fred Surrige Ltd. for their many years of service and support, and we wish Fred Surrige the best and continued success in the future. While this was a very difficult decision for Neptune, and we understand that change can be challenging, we believe that it is the right direction at this point in time. Neptune and Flow Systems will work closely with each of you, our valued customers, to ensure a seamless transition over the coming months.

Effective January 1, 2024, Flow Systems Inc., will become Neptune’s new distribution partner in BC and the Yukon. Matt Stoltz, President and Owner of Flow Systems Inc., has over two decades of experience working with BC Municipalities in the water industry. Matt has a diverse background having worked directly for Neptune, Neptune Distribution, and local governments. Flow Systems is a familiar name that works with over 50 municipalities across BC and the Yukon. Flow Systems focuses on metering and flow monitoring products for municipal water and wastewater applications.

Flow Systems has a certified Neptune implementor on staff to assist with Neptune 360 software implementations and support. They will also be announcing sales staff and assigned territories in the near future.

We understand that there may be many questions about this transition. More details are to follow this announcement soon. In the meantime, please feel free to contact me directly if you have any immediate questions or comments.

Mike Middlemass

Territory Manager, British Columbia & Yukon

Mobile 604 789-7266 **Web** neptunetg.com

